



**Fellowship of Companies for Christ International**  
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**Fellowship of Companies for Christ  
 Greater Hartford Chapter  
 Mitchell's Coffee House  
 June 2, 2010**

- Opening prayer
- Introductions
- Praise reports
- "Popcorn" testimony
- Today's Topic: **Pricing in Proverbs**



[Proverbs 11:1](#) *A false balance is abomination to the LORD: but a just weight is his delight.*  
[Proverbs 16:11](#) *A just weight and balance are the LORD's: all the weights of the bag are his work.*  
[Proverbs 20:10](#) *Divers weights, and divers measures, both of them are alike abomination to the LORD.*  
[Proverbs 20:23](#) *Divers weights are an abomination unto the LORD; and a false balance is not good.*  
[Micah 6:11](#) *Shall I count them pure with the wicked balances, and with the bag of deceitful weights?*

One of the most challenging issues we can face in operating our businesses is "pricing." For example:

- |                          |                                   |                  |                   |
|--------------------------|-----------------------------------|------------------|-------------------|
| —Fairness/reasonableness | —Profitability                    | —Consistency     | —Value            |
| —Commodity or custom     | —Seasonal/supply & demand factors | —Costs/mark-ups  |                   |
| —Competition             | —Geography/travel                 | —Selling cycle   | —Approval process |
| —Time required           | —Hassle factor                    | —Financing/terms | —Change orders    |

How do you price what you do? Do you have a peace from God that your weights are just, or are they an abomination to Him?

- Next FCCI meeting here on Wednesday, June 16 @ 7:30 am
- Upcoming news/events
  - June 4: Jacob's Well Christian Coffeehouse (JacobsWellCoffeehouse.com)
  - June 5: *Total Woman Conference* in Hartford (TotalWomanConference.com)
  - June 5: Youth Explosion & Praise Festival in Willimantic (CAwindhamcounty.org)
  - June 7: webinar, *Dispensing with the Poverty Mindset* (ChristAtWork.org)
  - June 7: JesusFest prayer & planning meeting (JesusFestCT.org)
  - June 10: *CT Business Expo* display (CTbexpo.com)
- Closing prayer